**Gross Margin - No. 9 Dairy**

Variable Costs

|  |  |
| --- | --- |
| Purchased feed | 165000 |
| Milk cartage | 1200 |
| Veterinary costs | 12000 |
| Fuel/vehicle costs | 18000 |
| Electricity | 22500 |
| Stock selling costs | 4500 |
| Employed labour | 192000 |
| Seed | 35000 |
| Fertilizer | 81000 |
| A.I. costs | 4140 |
| Herd recording | 6000 |
| Clothing | 750 |
| Cattle purchased | 4200 |
| Consumables | 6000 |
| Farm supplies | 35000 |
| Equipment maintenance | 60600 |
| Office/miscellaneous | 1987 |
| **Total** | **660677** |

Fixed Costs

|  |  |
| --- | --- |
| Water rates | 1600 |
| Insurance | 4500 |
| Accounting fees | 1200 |
| Telephone | 800 |
| Depreciation: Vehicles (15%)  Machinery(10%)  Improvements (3%) | 1500  13000  20000 |
| Total | 42600 |

**Income**

|  |  |
| --- | --- |
| Sale milk | 819000 |
| Sale cattle | 96000 |